





Architecture-driven, Multi-concern and Seamless Assurance and Certification of Cyber-Physical Systems

WP8 Exploitation, Dissemination and Standardization

Objective: To ensure take up of AMASS results

First EAB workshop
Trento, 11 September, 2017

Ran Bi WP8 Leader



Achievements up to Aug 2017

Dissemination

Items	Achievements
Publications	25+
Events	30+
Social media	50+ actions
Other materials	5 main elements
Audience	100,000+ people

Training

Items	Achievements
Internal training	7 training sessions
Recorded training video	14+ hours
External training	18 Research training activities

Standardization

Items influenced	Achievem.
Safety & Cybersecurity	4
Automotive (ISO TC22)	3
OMG (SysA, ACM2.0)	2
IoT, Smart Manufacturing	3
Robotic (ISO TC299)	2

Exploitation

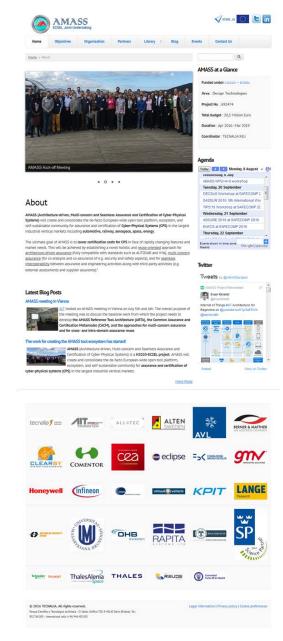
Items	Achievements
Background IP	28
Foreground IP	16
Exploitation	13 activities



Dissemination highlights in D8.6

On-line

- Website (http://www.amas-ecsel.eu/)
- Blog and events calendar \(\forall \)
- Twitter (@AMASSproject)
- LinkedIn group
- Off-line
 - Leaflet, Presentation
 - Newsletter
 - Publications
 - Events 26





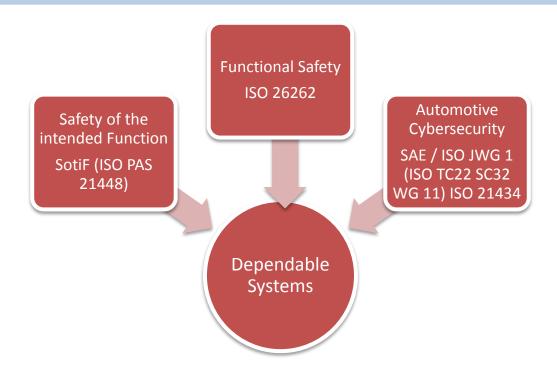
Training highlights

- Focus on internal training
 - Training on baseline solutions: from previous projects
 - Training on Technologies for Seamless Interoperability: gathering know-how in the core tools from previous partners experiences.
 - Training on the Core Prototype: how to use the AMASS core-prototype platform implementation.
- External training based on research training:

9 MSc	4 PhD
4 BSc	1 Public presentation



Standardization highlights



NEW: IEC TC65 Ad Hoc Groups – Safety, Reliability, Cybersecurity, Smart Manufacturing, Human Factors, ... (Examples) – Multi-concern Assurance!

- **▶ IEC TC65 AHG1** now WG 20: "Framework for functional safety and cybersecurity IEC TR 63069
- ➤ IEC TC65 AHG2: "Reliability of Automation Devices and Systems", looking at the demand of reliability design, test, verification and operational life of (safety related) automation devices and systems.



Standardization highlights

- ➤ IEC TC65 AHG3: "Smart Manufacturing Framework and System Architecture" addresses the issues of highly interconnected industrial automation systems for smart manufacturing in a multi-concern manner (RAMI4.0).
- ➤ Task Force "Standards Landscape" → JWG21 ISO TC184/IEC TC65 AHG3, Smart Manufacturing Reference Models
- ➤ IEC SC65E (Devices and integration in enterprise systems) AHG1 "Smart manufacturing information models" (enterprise management systems from top level down to devices), interoperability of models and data exchanged, smart items in enterprise context (safety, security and dependability important!)
- > IEC SC65A WG 17: Human factors Functional Safety (IEC TR 62879)
- ➤ **IEC 61508-3** Ed 3.0 preparation: Security aware safety guidelines —consideration in part 1 and 2 agreed in principle at Milan Meeting April 2017 with MT 61508-1-2, Ron Bell!!
- ➤ ISO 26262, Ed. 2.0: consider security aware safety issues → successful inclusion in Part 2 (Safety Management), Part 4 (Product Development), Part 6 (Software Development) in DIS (FDIS expected Autumn 2017)
- > ISO PAS 21448 SotiF Safety of the intended Functionality (automated driving)
- "Road Vehicles Cybersecurity Engineering":
 ISO/SAE JWG1 (and ISO TC22 SC 32 WG 11) for ISO 21434





Business Model Canvas in D2.1

Key Partners Who are our key suppliers? Which Key Resources are we acquiring from partners? Which Key Activities do partners perform?

- Standard organizations
- Tool providers
- Manufacturers
- Integrators

Key Activities



- The development and maintenance of the platform
- Platform technical support to the customers
- The maintenance of the AMASS open source community

Key Resources



- The AMASS software platform
- · The engineers for development and maintenance of the platform
- The AMASS open community

Value Propositions

What value do we deliver to the customer? Which one of our customer's problems are we helping to solve?

What bundles of products and services are we offering to each Customer Segment Which customer needs are we satisfying?



- Introduce safety/security concerns in the early phases of product development in order to reduce costs
- · Introduce safety/security co-assessment
- Reduce efforts and costs for managing compliance with targeted standards
- Reduce efforts and costs for safety/security assurance and certification
- Reduce efforts to run safety/security analyses
- Reuse of assurance results for product upgrades and re-certifications
- Reduce the risk for new developments/certifications

Customer Relationships





- Personal assistance would be suitable to facilitate the integration of AMASS in the customer processes.
- · Another option is to use the AMASS open source community for an interaction with the clients.

Channels

Through which Channels do our Customer Segments want to be reached?

want to be reached? How are we reaching them now? How are our Channels integrated? Which ones work best? Which ones are most cost-efficient?

How are we integrating them with customer routines?

 The appropriate channel for AMASS could be an intranet or internet site.

Customer Segments

- Original Equipment Manufacturers (OEM)
- Component suppliers (manufacturers)
- Integrators of Safety-critical Platforms
- **Consulting and Service Providers**
- **Certification Organizations**
- **Tool Vendors**
- **Policy Makers and Standardization Groups**

Cost Structure

What are the most important costs inherent in our business model?

- The development and maintenance of the platform
- Platform technical support to the customers



Revenue Streams

For what value are our customers really willing to pay?

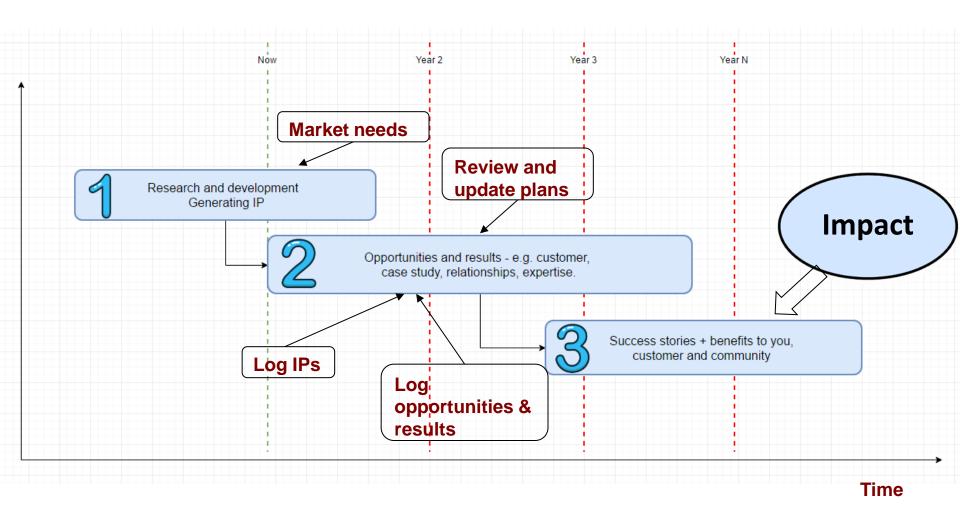
How much does each Revenue Stream contribute to overall revenues

· The AMASS platform will be available as open source.





Exploitation progress

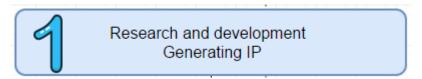




Market needs

Market needs

- Time to market & competitiveness
- Reuse challenges
- Open solutions & reuse
- Security
- Rising complexity



- New development practices
- Automation of intelligent control
- Increasing product lifespans
- Cross-domain and cross-country standardization
- Other changes in certification and safety in aerospace



IPR and Exploitation Opportunity & Results log

	Intellectual Property Register					
Item No.	Project Intellectual Property Originator		Intelectual Property Type*	Intelectual Property Description**	Date Intellectual Property created	
~	▼	_	v	·	v	-
1	RPT	RPT	Background IP	RapiTestFramework V1.0	30th Sep 2016	Copyright / Know-how
2	AMT	AMT	Background IP	medini analyze functional safety tool	since 2008	Copyright
3	AMT	AMT	Foreground IP	medini analyze model of automotive case	<u> </u>	Copyright/Know-How
/ '	<u> </u>	<u> </u>	<u> </u>	studies	<u> </u>	
4	AMT	AMT	Foreground IP	Technology Experiments (source code) for	'	Copyright/Know-how
/ '	<u> </u>	<u> </u>	<u> </u>	collaborative engineering	<u> </u>	
5	AMT	AMT	Foreground IP	Requirements and Business cases for	'	Know-how
/ '	<u> </u>	<u> </u>	<u></u> '	collaborative engineering	<u> </u>	
6	AMT	AMT	Foreground IP	medini analyze connection to OpenCert		Copyright/Know-how
4 ·	1 ,		4		1	4

	Exploitation Opportunities and Results						
Item No. 🔻	Title	WP/T ▼	Owner 💌	Description	Benefits to partner or community	Activity type	Status/Note ▼
				Activity engaging with customers on needs			
1	Using RapiTest Framework on a service contract	WP5, T5.3	RPT	for v&v service contract	Reduce testing cost	Individual	Q4: C/C++ support and RPF V1.3
					Integration with Matlab and reducing		
	Investigating how Rapita tool chain would be benefit for	'		Evaluation for Rapita tools with OHB current	cost on testing for OHB;		
2	ОНВ	WP1, T1.2	RPT	process.	Future licence revenue for RPT	Cluster	Q4: Initial contact/introduction
	Investigating how Sophia tool for safety and security			Evaluation of CEA tools on railway			
3	analyses would be benefit for Clearsy use case	WP1, T1.2	CEA	engineering process	Increase the TRL of CEA tools.	Cluster	Q4: Initial contact/introduction
				Definition of safety and security co-analyses	Ensure the relevance and adequacy of		
	Investigating how to perform co-analyses (safety and			tools/methods and methodologies based on	CEA functional safety and cybersecurity		
4	security) based on Payrus tool and its plugin Sophia	WP4	CEA	Papyrus	tools to industry needs	Cluster	Q4: Initial contact/introduction
		4	1	la a company and a company			



Main Achievements

Dissemination

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Next steps in WP8

- Organised workshops:
 - SASSUR, DECSoS, SAFECOMP
- Training:
 - 1 Major Training on the AMASS second prototype
 - 7 External training courses
- Standardization:
 - Evolution of the SACM standard
- Exploitation:
 - Success stories from case studies



Thank you for your attention!



